

# MASONRY NEWS

Sponsored by:  **EZ Grout Corporation**

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## Gallagher Masonry Saves 40% on Grouting a \$1.7 million job.

Doing commercial work in Northeast Ohio, Aaron Gallagher of Gallagher Masonry in Norton has been using EZ Grout products for the past few years. Currently, Gallagher Masonry is using his EZ Grout products to build a new middle school in Cleveland, Ohio. This school project is \$1.7 million in masonry. Owner, Aaron Gallagher had this to say about his experience with EZ Grout products and improved efficiency.



“We have been huge fans of the Grout Hog® for years now. It’s the only way we will grout. And now our foreman, Corey Kuntz says the Mud Hog® & Hog Slopper™ Bucket have saved us the cost of an additional laborer throughout our entire 6 month project. Plus, we no longer have to order ready mix concrete - no minimum load charges or waiting on late trucks to slow us down. We are mixing our own grout at about a 40% savings. We just ordered another Mud Hog® last week.” Clearly Gallagher has experienced improved efficiency on his job site and excellent service through Don Parker of Waco Scaffolding’s Akron Branch.



*Photos of EZ Grout equipment on Gallagher Masonry jobsite.*

**Looking for a HIGH QUALITY, LONG LASTING mixer at a reasonable price?**

***This Little Piggy Just Came to the Market!***



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**EZ Grout Introduces  
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Features:

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- 11hp Honda® Motor
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*Call & Ask us about  
"the Little Piggy"*

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**Want your company to be featured in an upcoming issue of Masonry News? Strut your stuff to other contractors nation wide. Call 1-800-417-9272 and ask for Thad.**

Attention Contractors!

Its about that time again to see what new innovative equipment EZ Grout has to offer. Visit us at the following trade shows.

**World of Concrete**-Las Vegas, Nevada January 18-January 21 Booth # C 8505

**Masonry Showcase**-Chicago, Illinois April 20-April 22 Booth # 2407



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# Masonry News - Safety First



*(Info provided courtesy of Keller's Construction Toolbox Talks, Lockout/Tagout, copyright 2003)*

## Lockout/Tagout

The unexpected start up of machines or equipment, or the release of stored energy, can cause injury to employees. Some of the problems an accidental release of stored energy could cause are: (1) unintentional start-ups, and (2) electric shock.

What is lockout/tagout?

**Lockout** is the process of turning off and locking out the flow of energy from a power source to a piece of equipment or a circuit, and keeping it locked out. Lockout is accomplished by installing a lockout device at the power source.

**Tagout** is placing a tag on the power source. The tag acts as a warning not to restore energy. Tags must clearly state: Do Not Start.

### *What must be locked or tagged out*

The construction rules actually mention lockout/tagout in only a few places. A lockout/tagout program, such as is in general industry, does not exist. Although the specific rules are limited, OSHA expects you to always protect your employees from situations that can cause injury or illness. In situations where there is not a specific construction regulation, the general duty clause would apply. The limited construction rules require you to do the following.

Electrical controls, equipment and circuits

- Tag all controls that are to be deactivated during the course of work on energized or deenergized equipment circuits.
- Render equipment or circuits that are deenergized, inoperative, and attach tags at all points where such equipment or circuits can be energized.
- Place tags to plainly identify the equipment or circuits being worked on.

Mechanical equipment

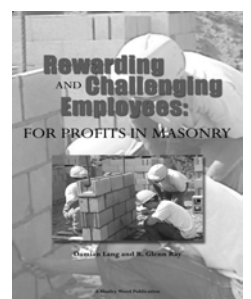
-No employee shall be permitted to perform maintenance or repair activity on equipment (such as compressors mixers, screens or pumps used for concrete and masonry construction activities) where the inadvertent operation of the equipment could occur and cause injury, unless all potential hazardous energy sources have been locked out and tagged.

-Tags shall read **Do Not Start** or similar language to indicate that the equipment is not to be operated.

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You asked for it and it's finally here! An easy to read book on rewarding and challenging employees. See how Damian Lang, owner of Lang Masonry, has turned what once was a two man crew into a \$7 million masonry company largely due to incentive plans. Achieve a unique balance in safety, quality, production, and employees Compensation!

*For more information call 1-800-417-9272 and ask for Kerri Huck*



## **Masonry News Contractor Tip**

**by: Damian Lang, President, Lang Masonry Contractors & EZ Grout Corp.**

### **Attitude Is Everything**

People act towards us exactly how we act towards them. If you smile and be pleasant the other person will generally smile and be pleasant in return. Lets say I often come to work in a bad mood. If I do, the people around me will treat me in a way that reflects my attitude. So in return for being in a bad mood, they will make my day even worse by refusing to help or they may even avoid being around me at all. On the other hand, if I come to work in a good mood, they will go out of their way to help me out. As managers it's often our attitude that sets the tone. The difference between enjoying and not enjoying what we do is a choice we all get to make. It's like the dad with two sons, one negative and the other who is positive. They happen to be playing in rooms next to one another. The dad walks in the first room and the negative son has all the toys he can imagine, trains, trucks, you name it. However, the kid is all stressed out and miserable.

The dad asked, "What is wrong son?" The child replies, "With all these toys something will probably break and I'm afraid I'm going to lose some toys." The dad walks in the next room and his positive son is playing in a pile of shit. He is laughing and tickled to death. The dad asked "Son, why are you so happy?" The child replies "Dad, with all this shit, there's bound to be a horse around here somewhere."

This is a simple tale that Dennis Knowlton of Knowlton construction shared with me after attending one of my seminars and touring our jobsites. However, I believe there is something special about this tale. It is much more like real life than anyone of us can imagine. If we do have a choice of how we view a situation, and we know these views affect our feelings and behavior; lets choose to view things in a positive way. This will make our lives better and benefit everyone who is around us.

Attitude is everything.



**EZ Grout Corp.**  
405 Watertown Road  
Waterford, OH 45786 USA  
[www.ezgrout.com](http://www.ezgrout.com)